



100X Leader™

WORKSHOP SERIES

Presented by:

Compass Coaching and Consulting
Transformation. Elevation. Enculturation.

Overall Objective of the 100X Leader Series

This series is designed to equip you with everything you need to create 100X Leaders inside your teams and organization as a whole. This process will help you establish an objective leadership language, a common framework and set of standards for defining leadership development in your organization, and a powerful set of tools and key content for consistently developing 100X Leaders in your organization.

Become

Leaders worth following



Workshop #1: Basecamp

Basecamp is where we take stock, establish a baseline for where we need to grow, and take a look at the journey ahead. It's about getting clarity and getting familiar with the importance of self-awareness. Our aim is 100% health and the ability to multiply that health. This session is the first step on that journey. Let's climb!

Objectives

1. Learn what makes leaders **worth** following
2. Discuss **100X Leader** journey/framework
3. Establish a **baseline** for your current leadership reality use several key tools

Become, part 1



Workshop #2: 100X Leader Toolkit

True growth and leadership begins with Knowing Yourself to Lead Yourself. In this session, we will master the four most fundamental tools of development. We will focus on applying them daily to drive self-awareness, and then to apply that awareness to healthy, productive action.

Objectives

1. Learn how to get to **100% healthy**
2. Learn to **Identify and Overcome** your biggest obstacles to growth
3. Establish a **Process** for continued growth for the future

Become, part 2

Build

Leaders worth following



Workshop #3: Sherpa Mindset

The next step is learning to lead other performers while still performing at a high level yourself. This takes a different mindset, which we call a "Sherpa Mindset." In this session, we'll use new tools to help us understand those we lead, and use that knowledge to motivate and lead them well.

Objectives

1. Explore the **Sherpa Mindset**
2. Benchmark **your team's** current reality
3. **Apply key tools** used in the Sherpa Toolkit

Build, part 1



Workshop #4: Multiplying Leaders

Key to being able to Build other leaders worth following is your ability to identify, develop, and transfer key skills from one person to another. This session will give you the tools to do just that. It will also help you become more intentional and strategic with your time investment in your people. This is how we start to multiply healthy culture.

Objectives

1. Discuss 4 Multiplication **Methodologies**
2. **Assess** your Leadership on them
3. **Apply key tools** to intentionally transfer your skills, knowledge, and experience

Build, part 2

Lead

Organizations worth following



Workshop #5: Team Performance

In this session, we will equip you with a simple but powerful framework for assessing team health and performance. Using new tools, we will help you initiate the important conversations and take action to consistently address unhealthy behavior while reinforcing a healthy, productive culture. This is how we Lead organizations worth following.

Objectives

1. Discuss how **Leaders Define Culture**
2. Assess performance on **5 key metrics**
3. **Apply key tools** to help you elevate performance in yourself and your team

Lead, part 1



Workshop #6: 100X Culture

In our final session, we will talk about how to establish organizational clarity to help everyone maximize performance and alignment. We will also talk about key coaching behaviors to cultivate and the most common culture issues to avoid.

Objectives

1. Discuss **Leading** with Collaboration and Clarity to develop people and culture
2. Assess your leadership on **Push/Pull** behaviors and **Organizational Clarity**
3. **Apply key tools** to help you avoid the most common culture killers

Lead, part 2

Notes

Every workshop is grounded in data. We will use a study to anchor our approach for each workshop and justify the tools we use in it. Each workshop will also include a PDF workbook for participants to use and document their insights.

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